

# PIRAMAL GROUP

## CREATING VALUE FOR THE NATION

*Started as a family textile business, Piramal Group has now grown astoundingly into a global business conglomerate with diversified interests in various sectors such as healthcare, financial services and real estate, among others*

**H**aving a distinguished presence with offices in 30 countries, a staggering Brand charisma in more than 100 international markets and a multicultural team of over 10,000 people, Piramal Group is a global business conglomerate valued at US\$ 10 Bn and expected to increase its worth to US\$ 20 Bn by 2020.

### GROWING BY LEAPS AND BOUNDS

The performance of the group buttressed by a value-driven culture, effective capital utilisation, good corporate governance and an empire-building spirit allows the company to transform according to market demands and transcend beyond horizons no one would dare to, through a strong desire for innovation, high emphasis on acquiring and developing talent, quality, compliance and effective risk management. A proven growth history, profitable track record and integrity in dealing with stakeholders are key elements that have facilitated numerous global alliances and collaborations with reputed partners, across different business verticals.

The group is credited with a marked distinction of creating value for all stakeholders, and this has got pronounced in the organizational DNA of Piramal Enterprises, continuously yielding shareholder returns of 30% p.a., a groundbreaking success not many Indian companies have been able to achieve. The consistent improvement in its profitability across different business verticals is the upshot of an integrated value creation model, in which many factors and metrics work together with financial and operating performance to achieve long-term sustainable growth.

### MOMENTUM FUELLED BY INORGANIC GROWTH

The group over the past years has made substantial capital allocations across businesses that will be yielding strong results in future. In the growth journey,

inorganic growth and acquisitions have always been a critical driver and key strategy to growth. Over the time, the group has acquired niche facilities, differentiated pharma products and consumer brands/products. Moreover, acquisitions by Healthcare Insight and Analytics business, successful integration in mainstream business and M&A strategy have been highly instrumental in defining what the group is today.

### BEST PRACTICES FOR GAINING MOMENTUM

The group has been focusing on developing leaders and intrapreneurs through cutting-edge leadership development programmes, building a highly empowered organisational culture across businesses and territories, and fostering talent mobility to create an agile, responsive organisation.

Known for adopting best practices in corporate governance and compliance, the group has never faltered to exceed the expectations of stakeholders, and has consistently given superior returns. The group has made international collaborations

to diversify product offerings and delivering finest innovations; provides expert services across real estate and infrastructure fund management; and offers best-in-class, high-value information and insights on healthcare industry to make well-informed decision making.

